

California Health Plan Financial Results (Unaudited) - Page 1 of 2¹

For the Three Months Ended 03/31/14 compared to the Three Months Ended 03/31/13

Full Service Medical Plans Only - Sorted Alphabetically by Health Plan Name - 000's Omitted²

cahnews.com

| Health Plan Name | Revenues | | | Medical Costs | | | Administrative Expenses | | | Net Income | | | Tangible Net Equity ³ | | |
|---|-----------|-----------|---------|---------------|-----------|---------|-------------------------|---------|---------|------------|---------|---------|----------------------------------|-----------|---------|
| | 03/14 | 03/13 | Change | 03/14 | 03/13 | Change | 03/14 | 03/13 | Change | 03/14 | 03/13 | Change | 03/14 | 03/13 | Change |
| Adventist Health Plan ⁴ | 1 | 0 | 1 | 0 | 0 | 0 | 290 | 0 | 290 | -289 | 0 | -289 | 1,049 | 0 | 1,049 |
| Aetna Health of CA | 494,659 | 470,010 | 24,649 | 392,682 | 406,308 | -13,625 | 74,934 | 54,629 | 20,305 | 16,622 | 6,881 | 9,741 | 158,037 | 179,734 | -21,697 |
| Aids Healthcare Foundation | 207,523 | 181,864 | 25,658 | 177,887 | 156,468 | 21,418 | 21,095 | 19,820 | 1,274 | 8,541 | 5,575 | 2,966 | 129,926 | 110,226 | 19,699 |
| Alameda Alliance for Health | 186,526 | 120,838 | 65,688 | 172,435 | 108,647 | 63,788 | 14,876 | 11,393 | 3,483 | -785 | 798 | -1,583 | 12,842 | 21,193 | -8,351 |
| America's Health Plan ⁴ | 1 | 0 | 1 | 0 | 0 | 0 | 3 | 0 | 3 | -2 | 0 | -2 | 1,459 | 0 | 1,459 |
| Arcadian HP | 19,346 | 52,824 | -33,478 | 9,556 | 39,005 | -29,448 | 2,295 | 5,365 | -3,071 | 5,510 | 7,249 | -1,739 | 78,114 | 90,309 | -12,196 |
| Aspire Health Plan ⁴ | 962 | 0 | 962 | 775 | 0 | 775 | 1,005 | 0 | 1,005 | -818 | 0 | -818 | 2,148 | 0 | 2,148 |
| Blue Cross of CA | 3,206,378 | 2,803,514 | 402,864 | 2,678,511 | 2,361,273 | 317,238 | 413,493 | 249,216 | 164,277 | 52,505 | 116,020 | -63,515 | 1,381,214 | 1,101,413 | 279,801 |
| Blue Shield of CA | 2,837,533 | 2,139,607 | 697,926 | 2,150,289 | 1,733,120 | 417,169 | 392,723 | 261,351 | 131,372 | 169,315 | 114,975 | 54,340 | 4,086,891 | 3,802,729 | 284,162 |
| Brand New Day HMO | 17,003 | 12,889 | 4,113 | 14,795 | 11,763 | 3,032 | 2,455 | 1,462 | 994 | -470 | 68 | -538 | 5,401 | 2,232 | 3,169 |
| Brwn & Tolnd Health Svcs ⁴ | 1,272 | 0 | 1,272 | 1,198 | 0 | 1,198 | 88 | 0 | 88 | -10 | 0 | -10 | 1,229 | 0 | 1,229 |
| CA Health and Wlncss Plan ⁴ | 72,449 | 0 | 72,449 | 64,107 | 0 | 64,107 | 13,395 | 0 | 13,395 | -3,281 | 0 | -3,281 | 17,133 | 0 | 17,133 |
| CalOptima | 632,152 | 353,742 | 278,410 | 461,086 | 303,380 | 157,706 | 20,105 | 19,649 | 455 | 99,978 | 23,811 | 76,167 | 324,549 | 186,191 | 138,358 |
| CalViva | 171,959 | 101,945 | 70,014 | 154,152 | 93,743 | 60,410 | 8,439 | 7,253 | 1,186 | 990 | 949 | 41 | 15,257 | 11,820 | 3,437 |
| Care 1st HP | 353,656 | 257,716 | 95,941 | 313,080 | 231,257 | 81,823 | 33,374 | 25,054 | 8,320 | 6,772 | 1,016 | 5,756 | 117,198 | 102,490 | 14,708 |
| CareMore HP | 204,252 | 213,040 | -8,788 | 163,428 | 168,707 | -5,279 | 29,513 | 26,800 | 2,713 | 5,740 | 10,486 | -4,746 | 85,424 | 92,231 | -6,807 |
| CenCal Health | 93,341 | 90,515 | 2,826 | 85,494 | 74,753 | 10,741 | 4,306 | 3,756 | 550 | -161 | 11,727 | -11,888 | 39,539 | 32,856 | 6,684 |
| Cen CA Alliance for Health | 167,786 | 137,074 | 30,712 | 141,749 | 127,165 | 14,584 | 9,563 | 7,791 | 1,772 | 16,474 | 2,118 | 14,357 | 329,655 | 187,713 | 141,942 |
| Central HP of CA | 38,038 | 30,039 | 7,999 | 32,064 | 25,249 | 6,815 | 5,957 | 3,727 | 2,230 | -379 | 608 | -987 | 8,417 | 8,192 | 225 |
| Chinese Community HP | 40,821 | 31,300 | 9,521 | 31,090 | 25,076 | 6,015 | 4,857 | 4,013 | 844 | 2,804 | 1,264 | 1,540 | 30,048 | 23,873 | 6,175 |
| Choice Physicians Network | 12,125 | 11,258 | 866 | 10,729 | 10,190 | 539 | 380 | 340 | 39 | 1,001 | 717 | 283 | 4,066 | 3,119 | 947 |
| Cigna Healthcare of CA | 231,372 | 239,569 | -8,196 | 210,870 | 224,723 | -13,853 | 20,298 | 8,855 | 11,443 | -1,382 | 6,635 | -8,017 | 48,707 | 61,290 | -12,583 |
| Citizen's Choice HP | 33,711 | 41,450 | -7,739 | 30,112 | 36,849 | -6,737 | 3,695 | 4,330 | -635 | -95 | 271 | -366 | 1,620 | 6,225 | -4,605 |
| Community Care HP ⁴ | 4,533 | 0 | 4,533 | 3,804 | 0 | 3,804 | 646 | 25 | 621 | 83 | -25 | 108 | 3,774 | 3,627 | 147 |
| Community Health Group | 115,530 | 83,906 | 31,624 | 109,416 | 87,927 | 21,489 | 4,478 | 4,061 | 417 | 1,636 | -8,081 | 9,717 | 39,956 | 41,996 | -2,041 |
| Contra Costa Health Plan | 94,205 | 78,753 | 15,452 | 88,930 | 74,811 | 14,119 | 4,662 | 3,681 | 981 | 613 | 261 | 352 | 15,418 | 12,819 | 2,599 |
| County of LA - DOHS | 68 | 120 | -53 | 37 | 976 | -939 | 0 | 0 | 0 | 31 | -855 | 886 | 12,910 | 44,686 | -31,776 |
| DaVita Hlthcre Prtnrs Plan ⁴ | 292,575 | 0 | 292,575 | 275,309 | 0 | 275,309 | 3,121 | 0 | 3,121 | 14,145 | 0 | 14,145 | 36,444 | 0 | 36,444 |
| Easy Choice Health Plan | 152,413 | 140,555 | 11,858 | 145,753 | 126,793 | 18,960 | 20,305 | 20,386 | -81 | -11,251 | -4,050 | -7,200 | 19,404 | 19,204 | 200 |
| EPIC Health Plan | 67,573 | 9,354 | 58,219 | 66,819 | 8,936 | 57,883 | 749 | 166 | 583 | 5 | 247 | -242 | 5,606 | 3,152 | 2,455 |
| GEMCare Health Plan | 37,088 | 35,405 | 1,683 | 32,833 | 31,954 | 879 | 4,248 | 3,191 | 1,057 | -185 | 154 | -339 | 6,444 | 5,992 | 452 |
| Golden State Medicare HP | 4,360 | 2,277 | 2,083 | 4,163 | 2,022 | 2,141 | 521 | 276 | 245 | -324 | -22 | -302 | 8,294 | 1,323 | 6,970 |
| Health Net Comm Solutions | 832,011 | 554,249 | 277,762 | 667,069 | 441,018 | 226,051 | 115,929 | 54,062 | 61,867 | 26,116 | 35,098 | -8,981 | 229,660 | 163,501 | 66,159 |

Notes:

1. All information from the California Department of Managed Health Care (DMHC) web site.
2. 000's omitted means the last three digits of each figure is removed. For example, the number 1,000 becomes 1.
3. Tangible Net Equity or TNE is the statutorily defined amount of company equity. It is used to determine solvency and is frequently different than a company's net worth.
4. New health plan in 2014.

California Health Plan Financial Results (Unaudited) - Page 2 of 2¹

For the Three Months Ended 03/31/14 compared to the Three Months Ended 03/31/13

Full Service Medical Plans Only - Sorted Alphabetically by Health Plan Name - 000's Omitted²

cahnews.com

| Health Plan Name | Revenues | | | Medical Costs | | | Administrative Expenses | | | Net Income | | | Tangible Net Equity ³ | | |
|--|------------|------------|---------|---------------|------------|----------|-------------------------|---------|---------|------------|---------|---------|----------------------------------|------------|-----------|
| | 03/14 | 03/13 | Change | 03/14 | 03/13 | Change | 03/14 | 03/13 | Change | 03/14 | 03/13 | Change | 03/14 | 03/13 | Change |
| Health Net of CA | 1,778,176 | 1,857,823 | -79,647 | 1,507,934 | 1,623,818 | -115,884 | 245,317 | 203,250 | 42,067 | -464 | 21,210 | -21,673 | 878,811 | 1,016,039 | -137,228 |
| Heritage Provider Network | 488,734 | 478,150 | 10,583 | 444,173 | 435,302 | 8,871 | 43,567 | 41,843 | 1,724 | 956 | 731 | 225 | 77,688 | 67,888 | 9,800 |
| HP of San Joaquin | 120,695 | 84,416 | 36,279 | 114,011 | 79,814 | 34,197 | 6,087 | 5,603 | 484 | -4,695 | -1,001 | -3,694 | 46,618 | 45,161 | 1,456 |
| HP of San Mateo | 157,182 | 114,274 | 42,908 | 142,438 | 108,415 | 34,023 | 8,128 | 9,267 | -1,139 | 6,617 | -3,407 | 10,024 | 151,778 | 84,343 | 67,435 |
| Humana HP of CA | 81,784 | 52,423 | 29,361 | 75,623 | 42,139 | 33,484 | 11,071 | 5,782 | 5,289 | -3,782 | 2,833 | -6,614 | 34,667 | 49,323 | -14,656 |
| Inland Empire HP | 441,420 | 324,395 | 117,026 | 403,927 | 299,666 | 104,261 | 21,826 | 16,824 | 5,003 | 15,667 | 7,905 | 7,762 | 114,951 | 101,481 | 13,470 |
| Inter Valley Health Plan | 57,594 | 57,719 | -125 | 51,908 | 52,390 | -482 | 5,137 | 5,000 | 138 | 548 | 329 | 220 | 20,802 | 22,977 | -2,175 |
| Kaiser Foundation HP | 14,274,699 | 13,523,279 | 751,420 | 12,324,206 | 12,101,455 | 222,751 | 806,657 | 657,007 | 149,650 | 1,143,836 | 764,817 | 379,019 | 24,097,277 | 15,319,135 | 8,778,142 |
| Kern Family Health Care | 74,997 | 59,544 | 15,453 | 68,518 | 53,607 | 14,911 | 5,151 | 4,179 | 972 | -1,532 | 1,758 | -3,290 | 71,061 | 67,955 | 3,106 |
| LA Care HP | 1,014,402 | 574,055 | 440,347 | 920,471 | 552,169 | 368,302 | 39,199 | 29,123 | 10,076 | 18,383 | -7,236 | 25,619 | 190,150 | 122,534 | 67,616 |
| MD Care | 0 | 1,508 | -1,508 | -138 | -2,674 | 2,535 | 2 | 104 | -102 | 476 | 3,198 | -2,722 | 40,725 | 44,744 | -4,019 |
| Medi-Excel, SA de CV | 0 | 22 | -22 | 0 | 2 | -2 | 0 | 91 | -91 | 0 | -70 | 70 | 0 | 1,785 | -1,785 |
| Molina Healthcare of CA | 279,312 | 188,849 | 90,464 | 243,236 | 163,280 | 79,956 | 28,601 | 17,392 | 11,209 | 4,055 | 4,941 | -885 | 48,117 | 37,325 | 10,792 |
| Monarch HP | 43,911 | 32,843 | 11,068 | 43,426 | 33,236 | 10,190 | 991 | 615 | 376 | -306 | -604 | 298 | 8,685 | 8,226 | 459 |
| On Lok Senior Health | 28,572 | 28,968 | -395 | 23,635 | 23,466 | 169 | 2,359 | 2,320 | 39 | 2,579 | 3,182 | -603 | 89,622 | 90,240 | -618 |
| Partnership HP of CA | 455,402 | 231,366 | 224,037 | 379,397 | 191,241 | 188,155 | 17,022 | 11,211 | 5,810 | 42,328 | 28,913 | 13,415 | 328,598 | 219,443 | 109,155 |
| Premier HP | 18,417 | 4,445 | 13,972 | 14,156 | 3,742 | 10,414 | 2,814 | 459 | 2,355 | 835 | 137 | 698 | 5,979 | 2,472 | 3,507 |
| PRIMCARE Med Network | 165,647 | 152,674 | 12,974 | 140,168 | 127,294 | 12,874 | 16,102 | 18,268 | -2,166 | 5,591 | 4,198 | 1,393 | 48,419 | 25,903 | 22,516 |
| Providence Health Ntwrk ⁴ | 7,295 | 0 | 7,295 | 7,340 | 0 | 7,340 | 254 | 0 | 254 | -299 | 0 | -299 | 2,001 | 0 | 2,001 |
| Santa Clara Family HP | 105,725 | 71,584 | 34,141 | 99,007 | 66,270 | 32,737 | 5,247 | 4,872 | 375 | 1,471 | 442 | 1,029 | 34,350 | 24,220 | 10,130 |
| Satellite Health Plan, Inc. ⁴ | 941 | 0 | 941 | 1,211 | 0 | 1,211 | 758 | 252 | 505 | -1,027 | -252 | -775 | 1,132 | 1,248 | -116 |
| Scan HP | 501,142 | 490,060 | 11,082 | 458,727 | 431,650 | 27,077 | 42,950 | 41,100 | 1,850 | -535 | 17,310 | -17,845 | 425,630 | 478,677 | -53,047 |
| Scripps HP | 79,744 | 66,189 | 13,556 | 76,637 | 63,321 | 13,317 | 2,971 | 2,716 | 254 | -3 | 116 | -120 | 14,912 | 8,245 | 6,668 |
| Seaside Health Plan ⁴ | 3,095 | 0 | 3,095 | 2,995 | 0 | 2,995 | 935 | 0 | 935 | -835 | 0 | -835 | 2,367 | 0 | 2,367 |
| SF Health Plan | 87,210 | 76,388 | 10,822 | 77,864 | 56,143 | 21,722 | 7,919 | 7,089 | 830 | 1,427 | 13,156 | -11,729 | 41,788 | 39,826 | 1,962 |
| Sharp HP | 97,042 | 82,169 | 14,874 | 85,395 | 74,069 | 11,326 | 9,948 | 6,341 | 3,608 | 1,699 | 1,759 | -60 | 51,066 | 43,113 | 7,953 |
| Simnsa Health Care | 16,908 | 13,796 | 3,112 | 9,045 | 7,022 | 2,023 | 2,791 | 2,461 | 330 | 3,596 | 3,019 | 576 | 9,671 | 11,983 | -2,312 |
| Sutter Health Plus ⁴ | 5,677 | 0 | 5,677 | 5,201 | 0 | 5,201 | 4,342 | 0 | 4,342 | -3,866 | 0 | -3,866 | 29,887 | 0 | 29,887 |
| UnitedHealthcare of CA | 1,590,911 | 1,682,554 | -91,643 | 1,367,872 | 1,463,296 | -95,424 | 146,830 | 120,821 | 26,009 | 35,894 | 58,534 | -22,640 | 262,230 | 341,084 | -78,854 |
| University HealthCare Adv ⁴ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1,301 | 0 | 1,301 |
| Valley HP | 78,117 | 53,268 | 24,849 | 74,793 | 48,344 | 26,449 | 7,215 | 3,169 | 4,045 | -3,891 | 1,755 | -5,645 | 16,918 | 27,425 | -10,507 |
| Ventura County HP | 13,689 | 14,622 | -933 | 12,014 | 13,281 | -1,267 | 1,666 | 1,371 | 295 | 9 | -30 | 39 | 10,413 | 10,151 | 262 |
| Western Health Advantage | 135,939 | 114,813 | 21,126 | 123,548 | 105,844 | 17,704 | 11,881 | 7,645 | 4,236 | -416 | 757 | -1,173 | 19,966 | 19,574 | 392 |

Notes:

1. All information from the California Department of Managed Health Care (DMHC) web site.
2. 000's omitted means the last three digits of each figure is removed. For example, the number 1,000 becomes 1.
3. Tangible Net Equity or TNE is the statutorily defined amount of company equity. It is used to determine solvency and is frequently different than a company's net worth.
4. New health plan in 2014.