

California Health Plan Financial Results (Unaudited and 000's omitted) - Figures Presented in Dollars¹
Largest Thirty-Five Plans Sorted by First Quarter 2012 Revenues
 Quarter Ended March 31, 2012 compared to Quarter Ended March 31, 2011

cahcnews.com

Health Plan Name	Quarter Ended Member Months Through ²			Quarter Ended Revenues Through			Quarter Ended Administrative Expenses			Quarter Ended Net Income Through		
	03/12	03/11	Change	03/12	03/11	Change	03/12	03/11	Change	03/12	03/11	Change
Kaiser Foundation Health Plan, Inc.	21,038	20,700	338	12,959,746	12,327,510	632,236	518,630	484,768	33,862	769,868	920,526	-150,658
Blue Cross of California	9,234	9,336	-102	2,803,663	2,740,066	63,597	261,591	256,554	5,037	111,969	146,151	-34,182
Health Net of California, Inc.	6,818	6,691	127	2,565,950	2,385,883	180,067	266,725	257,932	8,793	-29,965	19,401	-49,366
Blue Shield of California	5,362	5,527	-165	2,186,658	2,110,151	76,507	246,007	276,111	-30,104	138,093	75,111	62,982
UnitedHealthcare of California	2,525	2,626	-101	1,636,347	1,646,424	-10,077	108,186	113,380	-5,194	90,476	82,190	8,286
Aetna Health of California, Inc.	2,457	1,173	1,284	495,356	443,853	51,503	46,384	43,906	2,478	32,590	23,454	9,136
L.A. Care Health Plan	3,094	2,682	412	480,704	326,322	154,382	19,920	15,401	4,519	-7,410	-4,616	-2,794
Scan Health Plan	347	348	-1	464,802	421,776	43,026	27,678	29,882	-2,204	53,020	28,563	24,457
Heritage Provider Network, Inc.	1,353	1,441	-88	411,788	418,710	-6,922	35,336	35,080	256	645	375	270
CalOptima	1,311	1,273	38	354,537	335,528	19,009	16,743	15,840	903	-1,484	-4,907	3,423
Inland Empire Health Plan	1,616	1,450	166	256,267	196,313	59,954	12,944	10,814	2,130	3,363	2,052	1,311
Cigna HealthCare of California, Inc.	670	688	-18	233,825	229,549	4,276	11,564	10,442	1,122	-2,744	2,427	-5,171
Partnership HealthPlan of California	629	499	130	233,670	176,373	57,297	10,097	8,090	2,007	19,164	11,127	8,037
Care 1st Health Plan	1,147	984	163	220,262	176,924	43,338	21,817	18,550	3,267	2,557	2,253	304
CareMore Health Plan	146	131	15	202,565	172,587	29,978	20,658	18,816	1,842	16,619	13,154	3,465
Molina Healthcare of California	1,059	1,041	18	159,417	115,956	43,461	13,898	11,998	1,900	934	3,210	-2,276
Central California Alliance for Health	633	611	22	146,664	221,976	-75,312	7,550	6,946	604	2,713	-1,048	3,761
PRIMECARE Medical Network, Inc.	571	580	-9	133,228	118,804	14,424	16,959	16,599	360	4,474	3,799	675
San Mateo Health Commission	247	237	10	114,158	104,216	9,942	8,666	8,123	543	-4,988	-12,192	7,204
CalViva	537	154	383	109,446	20,297	89,149	6,702	2,170	4,532	1,551	-235	1,786
Arcadian Health Plan, Inc.	127	129	-2	105,883	107,098	-1,215	21,133	19,104	2,029	2,904	2,625	279
Western Health Advantage	271	261	10	103,429	92,071	11,358	7,154	6,848	306	552	1,088	-536
Alameda Alliance for Health	424	371	53	96,932	71,758	25,174	7,773	6,042	1,731	-3,862	1,231	-5,093
AIDS Healthcare Foundation	5	5	0	94,969	75,426	19,543	15,033	10,205	4,828	12,462	12,421	41
Contra Costa Health Plan	935	830	105	78,946	67,013	11,933	1,941	2,863	-922	448	88	360
CenCal Health	317	312	5	76,994	79,808	-2,814	3,953	4,251	-298	516	811	-295
Santa Clara Family Health Plan	412	382	30	76,938	95,087	-18,149	19,418	43,757	-24,339	97	1,798	-1,701
Sharp Health Plan	185	160	25	72,233	58,443	13,790	5,426	4,679	747	2,224	1,297	927
Community Health Group	424	391	33	70,434	54,540	15,894	3,583	3,391	192	-794	3,815	-4,609
Kern Health Systems	347	330	17	60,547	72,578	-12,031	28,008	3,407	24,601	-22,403	2,867	-25,270
Scripps Health Plan Services, Inc.	161	164	-3	58,408	59,175	-767	2,959	2,516	443	-17	191	-208
Health Plan of San Joaquin	359	319	40	54,549	43,123	11,426	4,121	2,906	1,215	427	1,829	-1,402
Inter Valley Health Plan	55	50	5	52,269	45,794	6,475	4,579	3,911	668	1,109	388	721
MD Care	36	43	-7	32,227	46,639	-14,412	4,805	6,455	-1,650	-14,746	1,277	-16,023
Valley Health Plan	250	227	23	46,439	41,270	5,169	1,906	2,317	-411	1,433	358	1,075

Notes:

1. Source: California Department of Managed Health Care (DMHC). 000's omitted means the last three digits of each figure is removed.
2. Member Months is the combined total of each month's ending membership.

California Health Plan Financial Results (Unaudited and 000's omitted) - Figures Presented on a PMPM Basis¹
Largest Thirty-Five Plans Sorted by First Quarter 2012 Revenues
 Quarter Ended March 31, 2012 compared to Quarter Ended March 31, 2011

cahcnews.com

Health Plan Name	Quarter Ended Member Months Through ²			Quarter Ended Revenues Through			Quarter Ended Administrative Expenses			Quarter Ended Net Income Through		
	03/12	03/11	Change	03/12	03/11	Change	03/12	03/11	Change	03/12	03/11	Change
Kaiser Foundation Health Plan, Inc.	21,038	20,700	338	616	596	20	25	23	1	37	44	-8
Blue Cross of California	9,234	9,336	-102	304	293	10	28	27	1	12	16	-4
Health Net of California, Inc.	6,818	6,691	127	376	357	20	39	39	1	-4	3	-7
Blue Shield of California	5,362	5,527	-165	408	382	26	46	50	-4	26	14	12
UnitedHealthcare of California	2,525	2,626	-101	648	627	21	43	43	0	36	31	5
Aetna Health of California, Inc.	2,457	1,173	1,284	202	378	-177	19	37	-19	13	20	-7
L.A. Care Health Plan	3,094	2,682	412	155	122	34	6	6	1	-2	-2	-1
Scan Health Plan	347	348	-1	1,339	1,212	127	80	86	-6	153	82	71
Heritage Provider Network, Inc.	1,353	1,441	-88	304	291	14	26	24	2	0	0	0
CalOptima	1,311	1,273	38	270	264	7	13	12	0	-1	-4	3
Inland Empire Health Plan	1,616	1,450	166	159	135	23	8	7	1	2	1	1
Cigna HealthCare of California, Inc.	670	688	-18	349	334	15	17	15	2	-4	4	-8
Partnership HealthPlan of California	629	499	130	371	353	18	16	16	0	30	22	8
Care 1st Health Plan	1,147	984	163	192	180	12	19	19	0	2	2	0
CareMore Health Plan	146	131	15	1,387	1,317	70	141	144	-2	114	100	13
Molina Healthcare of California	1,059	1,041	18	151	111	39	13	12	2	1	3	-2
Central California Alliance for Health	633	611	22	232	363	-132	12	11	1	4	-2	6
PRIMECARE Medical Network, Inc.	571	580	-9	233	205	28	30	29	1	8	7	1
San Mateo Health Commission	247	237	10	462	440	22	35	34	1	-20	-51	31
CalViva	537	154	383	204	132	72	12	14	-2	3	-2	4
Arcadian Health Plan, Inc.	127	129	-2	834	830	4	166	148	18	23	20	3
Western Health Advantage	271	261	10	382	353	29	26	26	0	2	4	-2
Alameda Alliance for Health	424	371	53	229	193	35	18	16	2	-9	3	-12
AIDS Healthcare Foundation	5	5	0	18,994	15,085	3,909	3,007	2,041	966	2,492	2,484	8
Contra Costa Health Plan	935	830	105	84	81	4	2	3	-1	0	0	0
CenCal Health	317	312	5	243	256	-13	12	14	-1	2	3	-1
Santa Clara Family Health Plan	412	382	30	187	249	-62	47	115	-67	0	5	-4
Sharp Health Plan	185	160	25	390	365	25	29	29	0	12	8	4
Community Health Group	424	391	33	166	139	27	8	9	0	-2	10	-12
Kern Health Systems	347	330	17	174	220	-45	81	10	70	-65	9	-73
Scripps Health Plan Services, Inc.	161	164	-3	363	361	2	18	15	3	0	1	-1
Health Plan of San Joaquin	359	319	40	152	135	17	11	9	2	1	6	-5
Inter Valley Health Plan	55	50	5	950	916	34	83	78	5	20	8	12
MD Care	36	43	-7	895	1,085	-189	133	150	-17	-410	30	-439
Valley Health Plan	250	227	23	186	182	4	8	10	-3	6	2	4

Notes:

1. Source: California Department of Managed Health Care (DMHC). 000's omitted means the last three digits of each figure is removed.
2. Member Months is the combined total of each month's ending membership.