

Press Release



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Boutique Health Care Financial Services Firm Lancaster Pollard Recognized for Ethics

Lancaster Pollard has been named a 2010 recipient of the Better Business Bureau Torch Award for *Ethical/Enterprising*, awarded by the BBB of Central Ohio, where the firm is headquartered. Lancaster Pollard is a leading provider of investment banking, mortgage banking, financial advisory and investment advisory services for the health care sector, and the firm has been helping hospitals and senior living providers across the country finance new construction, renovation and acquisition projects and manage their investment portfolios for over 20 years.

The Torch Award recognizes organizations that have established ethical practices and demonstrated a strong record of trustworthiness among peers, clients and employees. In 2010, when the reputations of both health care providers and financial services firms in general have been impacted by the actions of a less-than-ethical minority, sharing community values and good news becomes ever more important.

“We’re honored and humbled to receive the Torch Award. We’d like to say thank you to the hospitals and the seniors housing and care providers that are constantly working to create the most comfortable, safe and trustworthy communities,” CEO Tom Green said. “The BBB calls on us all to strengthen the culture of trust in business, and we’re pleased to be serving industries where ethical caregiving and strong community reputations are the best signs of strong performance.”

Headquartered in Columbus, Ohio, Lancaster Pollard consists of three affiliated companies and has regional offices in Atlanta, Austin, Denver, Kansas City, Los Angeles and New York. **Lancaster Pollard & Co.** underwrites debt securities and is a registered broker/dealer with the Securities and Exchange Commission (SEC) and a member in good standing of the Financial Industry Regulatory Authority (FINRA), Municipal Securities Rulemaking Board (MSRB) and Securities Investor Protection Corporation (SIPC). **Lancaster Pollard Mortgage Company** provides mortgage insurance to support capital funding initiatives through government agencies, including the Department of Housing and Urban Development/Federal Housing Administration (HUD/FHA), Government National Mortgage Association (GNMA), Fannie Mae, and U.S. Department of Agriculture (USDA) and is a U.S. Department of Housing and Urban Development Multifamily Accelerated Process (MAP) lender.

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